

ir. Remko Boon MBA

Born on July 10th 1973 in the Netherlands

Senior Solution Architect / Business Consultant / Interim Manager Sales, Logistics and Procurement

In my extensive experience in SAP related projects I have taken up roles such as business consultant, solution architect, interim manager, and SAP specialist.

I combine strategic insight and business knowledge with hands-on experience in business operations and technology. This background together with my deep functional expertise and technical skills allow me to quickly understand business needs, challenge them if needed, determine possible solutions and implement them. I am equally comfortable leading a workstream, challenging a business requirement, conducting a workshop with an operational team or rolling up my sleeves in hands-on analysis, configuration and specification.

One of my key differentiators is my analytical strength to quickly understand and (re)design complex processes across sales, supply chain, finance, tax, customs and reporting. Comfortable working with executive leadership as well as operational teams, I bring clarity, alignment of strategic and operational interests, and practical solutions. I maintain a strong overview of the overall architecture while ensuring that the essential details are aligned and well-executed to support the overall design.

In my work I am a proactive, self-driven professional who takes initiative and moves projects forward. My focus is on results, clear communication and future-proof maintainable solutions.

As a person I am honest and open, reliable, motivated and hard-working. I have 2 young adults and am happily married for 27 years. My hobbies are sports (running, golf, fitness, kite surfing), travel and enjoy the outdoors!

Summary of experience

- In total 30 years in SAP projects and various roles.
- 20 years of international implementations/roll-outs of global SAP platforms as architect and lead hands-on consultant in B2B sales and logistics. Last 8 years also experience in direct-to-consumer (B2C, retail) business and operations. Including numerous full project cycles from decision-making (scoping and building the business case) via blueprinting up to after care and support/change management.
- 5 years of team management (10-40 people) including realisation of a common IT support model, a global competence centre with on- and off-shore outsourcing.
- 5 years of various assignments as SAP functional and development consultant.
- Functional expertise (ECC and S/4HANA):
 - Sales and Supply Chain management (SD/LE/MM/TRA) and CS
 - Strong integration with FI/CO/PP, BI, master data, etc.
- Technical expertise (ECC and S/4HANA):
 - Integrations/Interfacing (a.o. webservices/proxy, IDoc/ALE/AIF/JSON/XML, etc. via CPI/PO)
 - ABAP development tools (ADT)/CDS/BADi/OO/Enhancement framework and developments in Fiori/RAP framework using Eclipse.

Core competencies

- SAP Solution & Enterprise Architecture
- Architectural Pragmatism with future-proof, low-maintenance Solution Design
- Order-to-Cash & Supply Chain Design with cross-domain Literacy
- Advanced ATP (BOP/Arun), Supply Protection (SUP) and segmentation
- SAP S/4HANA and ECC (Sales, Supply Chain, Finance, Tax & Compliance)
- Integration Architecture (CPI, Workzone/BTP, API-driven, hybrid landscapes)
- Business Process Optimization & Value-Driven Design
- Stakeholder Management & Executive Alignment

Feb 2018-
Today

ASICS Corporation

As **solution architect of the Order-to-Cash and Supply Chain Management team** I am responsible for (re)defining and implementing business processes and requirements in a global SAP S/4HANA fashion/FMS/Retail landscape.

Due to my broad background and experience I am a key resource in architectural discussions on cross functional/integration topics like e.g. retail integration, master data, stock planning, financial integration, etc.

Among others, I am responsible for the design, implementation, and continuous improvement of ASICS's supply protection model — a globally unique approach to managing ~70,000 SKUs per region across B2B wholesale, DTC e-commerce, and retail channels simultaneously from a single inventory pool.

The main projects I have been working on at ASICS are (from latest to earlier):

- **Global upgrade from FMS (ECC) to S/4 Fashion.** I was lead consultant on the high-impact area of **Supply Protection** and **advanced ATP**, which is crucial for multi-channel businesses. I directly worked **with SAP** as ASICS was the first company using this functionality large-scale including wholesale business. My design of a **Supply Demand Overview** that provides near real-time and reportable (BI) insight in supply-demand alignment (ATP) which will become a standard product in S/4HANA 2025 version. I presented these key functionalities on the European and American SAP User Group (ESUG/ASUG).
- Redesign of the **global purchasing process** of footwear at factories, including the setup of an in-house developed **Digital Procurement Portal for factory collaboration**. I was the lead architect and closely worked with my business counterparts at headquarters in Japan as well as all procurement business stakeholders across the world.
- Redesign of the process to sell, but and ship **make-to-order customizable** footwear and apparel **products** ("ASICS 4 Me") in Japan using Spectrum 3D customizer on B2B and B2C platforms supported by SAP backend process.
- Roll-out of ASICS global platform to the Japan region, US, Canada, China, Europe, Russia.
- Redesign of a custom ATP protection solution to a global standard SAP FMS stock protection Up-to-Plan mechanism and segmentation.
- Design and implementation of **Brexit** impacts.
- Design and implementation of a **bonded warehouse** in Europe including **customs** integration **and tax** and EWM integration.
- Redesign of integrations with **B2B platform** in terms of master data, assortments, prices, ATP, ordering, order history, PDF invoices and open items.
- Redesign and implementation of a global and EU **indirect tax structure** to comply with tax legislation for all import, export, intracommunity and domestic sales, transfers and purchases.
- Many other smaller projects in B2B, B2C and supply chain domain, like MRP, contract handling, condition contracts, integrations, etc.

March 2017-
Jan 2018

Koopman International

As **lead and solution architect of the Warehousing & Production team** I was responsible for a team to define and implement business processes and requirements in a large-scale SAP Retail and TM implementation.

Part of the role is to align with the external implementing partner and make sure that processes are reflected correctly in the system solution design. This usually results in defining the solution design and monitor the partner in execution.

Besides my formal role I was also a key resource in the end-to-end order-to-cash and purchase-to-pay solution design and architectural discussions on cross functional integrated topics like e.g. master data, ATP, stock planning, financial integration, etc.

**2008-March
2017**

Heineken International – Export

As **lead sales and logistics SAP business consultant and architect** I was responsible for the change management, architecture, implementation, realisation and support of the logistical processes in a global SAP platform for export and import, warehousing, distribution and domestic sales of beverages.

This is an **international roll-out program** in Netherlands, Dubai, Sweden, Hong Kong, UK, Mexico, Taiwan, Uganda, Tanzania, Kenya, Austria, Germany, Taiwan, Korea, Japan, South Africa, Canada ...

During these roll-out projects the following functions and processes were in scope:

- Centralised (SRM) and local procurement processes for stock and consumption, including approval flows (release strategies), vendor confirmations, service entry sheets and pre-payments
- Inbound deliveries, shipments, in-transit (ocean) stocks and customs clearing procedures
- Subcontracting/co-packing of components into new products by external parties
- Vendor Managed Inventory (VMI) and automated sharing of shipment information (interfaces)
- Material Requirements Planning (MRP)
- (Make-to-order) assemblies generated from sales orders or forecast (SD-PP integration)
- Sales, (packaging/empties) returns, warehousing
- Sales and purchase pricing, on-invoice discounts/surcharges, off-invoice discounts/charges (extended rebate agreements), free goods, cost accruals, deposit handling, cash before delivery/pre-payment
- Development of an enhanced Value Added Tax solution with Ernst&Young (triangulation scenarios) in sales and procurement, including VAT/Intrastat/EC sales list reporting
- Distribution, transportation management and using transportation chains
- Various shipment costing solutions integrated with inbound and outbound transportation management
- Using the delivery monitor for all inbound and outbound deliveries
- Various integrations with warehouse management systems, including using decentralized warehouse management (LE-IDW)
- Integration with customs declaration systems (ECS/AGS) and Excise Management Control System (EMCS) in Netherlands, UK and Mexico
- Returnable packaging and maintaining outstanding balances in-market
- Depletion reporting and invoicing on in-market/indirect sales
- Fully automated intercompany sales settlements
- Integrated portal solution (initially ITS later on Hybris/Sitecore) for export and domestic sales
- Centralised master data management setup using MDM/Mendix
- Auto-distribution of most master data objects from production to test and development systems (ALE scenarios)
- Many interfaces with breweries, customs, custom brokers, logistic service providers, customers, banks, centralised master data systems
- Upgrade project from 45B to ECC 6

2006-2008

Heineken International – Group IT

As **Interim manager** I was responsible for managing a Central Functional Support department (approx. 40 persons). This SAP competence centre was responsible for supporting various global 'single client' ECC and BI systems.

Service delivery was set up in line with ITIL methodology including the usage of call handling tools, CAB, release management, test factory, etc. Next to service delivery the competence centre also performed functional and application governance (quality control).

My role was to manage the department as well as (internal) customer relations and requests. Next to regular support requests, the department also managed smaller projects, consulting requests and executing regression tests.

Experience



From a content point of view, I had a big hand in the governance design and landscape architecture (transport routes, system landscape, roles and responsibilities).
In 2008 I participated in a project to outsource this department to an external off shore team in India.

2003-2006

Heineken International – Corporate IT

As **lead consultant logistics/team manager** I was responsible for managing a small team of logistical consultants (5-15 persons). Initially mainly as lead consultant, later on more as manager. As manager I was involved in the transformation of the Corporate IT organisation from a policy to an operational department.

Next to regular support I was responsible as lead consultant/project manager for the following projects:

- Scoping, decision-making and realisation of a SAP implementation in a joint venture in Dubai.
- Implementing secondary distribution set-up to pubs in UK market
- Scoping, decision-making and realisation of an excise suspended warehouse in Rotterdam and later on in Zoeterwoude.
- Designing and realisation of a portal solution for international sales

2002-2003

Heineken International – Heineken UK

As **lead consultant logistics/project manager** I was responsible for the implementation and realisation of a greenfield project in UK. Heineken decided to set up a new distribution and sales organisation in a new market.

I was involved in the vendor selection process of the logistical service provider and the realisation of the SAP implementation including technical integration with the LSP.

At the end of the project I took over the role of project manager to finish the project.

2001-2002

Heineken Export Group

As **logistics consultant and developer** I was involved in a large project (Star Chain) managed by PriceWaterhouseCoopers. The project aimed to improve Supply chain from Dutch brewery to Export markets (mainly USA).

Complexity of this project lied in the scale of the project and introducing 5 new systems (3 SAP systems, BI and APO). From a content point of view pricing, invoicing, master data and interfacing (IDoc/ALE) were the main focus areas.

2000-2001
5 months

Akzo Nobel Chemicals

As **logistics consultant and developer** I was responsible for defining KPI's and implementing a management reporting solution using SIS/LIS.

2000
6 months

Van Doorne Transmissions

As **logistics consultant** I participated a full SAP implementation project where I defined and realised the sales and distribution processes, including data migration at go-live.

Challenge of this project was mainly the short time in which it had to be realised and the organisational change management.

1999-2000
10 months

Corporate Express/Aspa Office supplies

As **logistics consultant and developer** I performed 3 assignments at Aspa partly as assignments for my MBA study at that time:

- Designing and realising a custom build sales price and margin control calculation tool under supervision of the Board.
- Application management for Sales and Distribution, including ABAP
- Implementing an eBusiness strategy where we realised integration with several customer portals (Ariba) and set up EDI connections with large customers (IDocs/middleware) and set up and improve an ordering portal for customers (SAP ITS)

Experience



1999 4 months	KLM Freshnet As logistics consultant and developer I helped out in logistics support.
1998-1999 5 months	Miele As developer I helped out in the development of various custom programs during the SAP implementation.
1998-1999 12 months	Autover As SAP developer I helped out in the development of migration programs, reports and SAPscript forms.
1996-1998 16 months	ING – Asset & Liability management As developer and consultant I was responsible to specify information needs and implement them in the management information systems.
1996 9 months	Slootweg Machining factory Following my study I performed an assignment to set up an investment and automation plan for implementing an ERP system.

Miscellaneous:

Education	Master of Business Administration (1999-2002) – Kingston University London General education banking (1998) – NIBE Mechanical Engineering – Production automation (1991-1996) – Technical University Delft Gymnasium B (1985-1991) – Coornhert Lyceum Haarlem Prince2 Foundation and Practitioner (2006) – NCOI ITIL essentials (1997) Management (2002) – Krauthammer Several management and consulting educations (e.g. Time management, Focus and leadership, Non-violent communication, Personal appearance)
IT Training	SAP Python (2022) SAP CS PLM301 Customer Service ECC (2007) SAP QM PLM400 Quality Management ECC (2007) SAP SCM Transportation ECC (2007) SAP ASAP Project Management (2002) SAP MM and SD Professional (1999) SAP ABAP/4 Engineering and SAPscript (1998) Volmac Structured Programming / COBOL (1997) DB2, IMS/DB and DC, JCL, TSO – ISPF/PDF (1997)
Languages	Dutch (native) English (fluent) German (fair)