

## **ir. Remko Boon MBA**

Born on July 10th 1973 in the Netherlands

### **Senior Business Consultant Sales, Logistics and Procurement Interim / Project Manager**

In my career, I have participated in many business and IT projects and fulfilled many different roles as business consultant, SAP specialist, manager or architect.

One of my strongest skills is to master multi-discipline business processes quickly (from supply chain to finance, but also tax, legal and corporate reporting). I can act and communicate on all levels from management to operations.

Next to business skills I have very strong SAP functional and technical skills. This allows me to quickly translate and implement business requirements into future-proof and maintainable IT solutions.

In summary my work experience contains:

- 10 years of international implementations/roll-outs of a global SAP platform for export business as principal lead consultant in logistics and managing an effective team of consultants.
- 15 full project cycles of international SAP implementations and change management, from decision-making (scoping and building the business case) via blueprinting up to after care and support
- 5 years of team management (10-40 people) including development of a common IT support model, an international competence centre and off-shore outsourcing.
- 5 years of various assignments as SAP functional and development consultant
- Functional expertise:
  - o Supply Chain management (SD/LE/MM/TRA) and CS
  - o Strong integration with FI/CO/PP, BI and PI/PO
  - o Master data management, including ALE distribution and authorisation concept
- Technical expertise:
  - o Interfacing (a.o. IDoc/ALE, proxy, PI/PO, using XSD, XML, PDF, etc.)
  - o ABAP/Object-oriented and using the enhancement framework

As a person I am honest and open, reliable, motivated and hard-working. I have 2 kids and am happily married for 18 years. My hobbies are sports (waterpolo, running, kite surfing, golf) and enjoying the outdoors!

**Education** Master of Business Administration (1999-2002) – Kingston University London  
General education banking (1998) – NIBE  
Mechanical Engineering – Production automation (1991-1996) – Technical University Delft  
Gymnasium B (1985-1991) – Coornhert Lyceum Haarlem  
Prince2 Foundation and Practitioner (2006) – NCOI  
ITIL essentials (1997)  
Management (2002) – Krauthammer  
Several management and consulting educations (e.g. Time management, Focus and leadership, Non-violent communication, Personal appearance)

**IT Training** SAP CS PLM301 Customer Service ECC (2007)  
SAP QM PLM400 Quality Management ECC (2007)  
SAP SCM Transportation ECC (2007)  
SAP ASAP Project Management (2002)  
SAP MM Professional (1999)  
SAP SD Professional (1999)  
SAP ABAP/4 Engineering and SAPscript (1998)  
Volmac Structured Programming / COBOL (1997)  
DB2, IMS/DB and DC, JCL, TSO – ISPF/PDF (1997)

**Languages** Dutch (native), English (fluent), German (fair)

# Experience



**March 2017-  
Today**

## **Koopman International**

As **lead of the Warehousing & Production team** I am responsible for a team to define and implement business processes and requirements in the implementation of a large-scale SAP Retail and TM implementation.

Part of the role is to align with the external implementing partner and make sure that processes are reflected correctly in the system solution design. This usually results in defining the solution design and monitor the partner in execution.

Besides my formal role I am (due to my background) also a key resource in the end-to-end order-to-cash and purchase-to-pay solution design and architectural discussions on cross functional integrated topics like e.g. master data, ATP, stock planning, financial integration, etc.

**2008-March  
2017**

## **Heineken International – Export**

As **lead logistics SAP business consultant** I was responsible for the change management, architecture, implementation, realisation and support of the logistical processes in a global SAP platform for export and import, warehousing, distribution and domestic sales of beverages.

This is an **international roll-out program** in Netherlands, Dubai, Sweden, Hong Kong, UK, Mexico, Taiwan, Uganda, Tanzania, Kenya, Austria, Germany, Taiwan, Korea, Japan, South Africa, Canada ...

During these roll-out projects the following functions and processes were in scope:

- Centralised (SRM) and local procurement processes for stock and consumption, including approval flows (release strategies), vendor confirmations, service entry sheets and pre-payments
- Inbound deliveries, shipments, in-transit (ocean) stocks and customs clearing procedures
- Subcontracting/co-packing of components into new products by external parties
- Vendor Managed Inventory (VMI) and automated sharing of shipment information (interfaces)
- Material Requirements Planning (MRP)
- (Make-to-order) assemblies generated from sales orders or forecast (SD-PP integration)
- Sales, (packaging/empties) returns, warehousing
- Sales and purchase pricing, on-invoice discounts/surcharges, off-invoice discounts/charges (extended rebate agreements), free goods, cost accruals, deposit handling, cash before delivery/pre-payment
- Development of an enhanced Value Added Tax solution with Ernst&Young (triangulation scenarios) in sales and procurement, including VAT/Intrastat/EC sales list reporting
- Distribution, transportation management and using transportation chains
- Various shipment costing solutions integrated with inbound and outbound transportation management
- Using the delivery monitor for all inbound and outbound deliveries
- Various integrations with warehouse management systems, including using decentralized warehouse management (LE-IDW)
- Integration with customs declaration systems (ECS/AGS) and Excise Management Control System (EMCS) in Netherlands, UK and Mexico
- Returnable packaging and maintaining outstanding balances in-market
- Depletion reporting and invoicing on in-market/indirect sales
- Fully automated intercompany sales settlements
- Integrated portal solution (initially ITS later on Hybris/Sitecore) for export and domestic sales
- Centralised master data management setup using MDM/Mendix
- Auto-distribution of most master data objects from production to test and development systems (ALE scenarios)
- Many interfaces with breweries, customs, custom brokers, logistic service providers, customers, banks, centralised master data systems
- Upgrade project from 45B to ECC 6

**SAP business consultancy + Interim Management**

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**2006-2008**

## **Heineken International – Group IT**

As **Interim manager** I was responsible for managing a Central Functional Support department (approx. 40 persons). This SAP competence centre was responsible for supporting various global 'single client' ECC and BI systems.

Service delivery was set up in line with ITIL methodology including the usage of call handling tools, CAB, release management, test factory, etc. Next to service delivery the competence centre also performed functional and application governance (quality control).

My role was to manage the department as well as (internal) customer relations and requests. Next to regular support requests, the department also managed smaller projects, consulting requests and executing regression tests.

From a content point of view, I had a big hand in the governance design and landscape architecture (transport routes, system landscape, roles and responsibilities).

In 2008 I participated in a project to outsource this department to an external off shore team in India.

**2003-2006**

## **Heineken International – Corporate IT**

As **lead consultant logistics/team manager** I was responsible for managing a small team of logistical consultants (5-15 persons). Initially mainly as lead consultant, later on more as manager. As manager I was involved in the transformation of the Corporate IT organisation from a policy to an operational department.

Next to regular support I was responsible as lead consultant/project manager for the following projects:

- Scoping, decision-making and realisation of a SAP implementation in a joint venture in Dubai.
- Implementing secondary distribution set-up to pubs in UK market
- Scoping, decision-making and realisation of an excise suspended warehouse in Rotterdam and later on in Zoeterwoude.
- Designing and realisation of a portal solution for international sales

**2002-2003**

## **Heineken International – Heineken UK**

As **lead consultant logistics/project manager** I was responsible for the implementation and realisation of a greenfield project in UK. Heineken decided to set up a new distribution and sales organisation in a new market.

I was involved in the vendor selection process of the logistical service provider and the realisation of the SAP implementation including technical integration with the LSP.

At the end of the project I took over the role of project manager to finish the project.

**2001-2002**

## **Heineken Export Group**

As **logistics consultant and developer** I was involved in a large project (Star Chain) managed by PriceWaterhouseCoopers. The project aimed to improve Supply chain from Dutch brewery to Export markets (mainly USA).

Complexity of this project lied in the scale of the project and introducing 5 new systems (3 SAP systems, BI and APO). From a content point of view pricing, invoicing, master data and interfacing (IDoc/ALE) were the main focus areas.

**2000-2001**  
**5 months**

## **Akzo Nobel Chemicals**

As **logistics consultant and developer** I was responsible for defining KPI's and implementing a management reporting solution using SIS/LIS.

## Experience



**2000**  
**6 months**

### **Van Doorne Transmissions**

As **logistics consultant** I participated a full SAP implementation project where I defined and realised the sales and distribution processes, including data migration at go-live. Challenge of this project was mainly the short time in which it had to be realised and the organisational change management.

**1999-2000**  
**10 months**

### **Corporate Express/Aspa Office supplies**

As **logistics consultant and developer** I performed 3 assignments at Aspa partly as assignments for my MBA study at that time:

- Designing and realising a custom build sales price and margin control calculation tool under supervision of the Board.
- Application management for Sales and Distribution, including ABAP
- Implementing an eBusiness strategy where we realised integration with several customer portals (Ariba) and set up EDI connections with large customers (IDocs/middleware) and set up and improve an ordering portal for customers (SAP ITS)

**1999**  
**4 months**

### **KLM Freshnet**

As **logistics consultant and developer** I helped out in logistics support.

**1998-1999**  
**5 months**

### **Miele**

As **developer** I helped out in the development of various custom programs during the SAP implementation.

**1998-1999**  
**12 months**

### **Autover**

As **SAP developer** I helped out in the development of migration programs, reports and SAPscript forms.

**1996-1998**  
**16 months**

### **ING – Asset & Liability management**

As **developer and consultant** I was responsible to specify information needs and implement them in the management information systems.

**1996**  
**9 months**

### **Slootweg Machining factory**

Following my study I performed an assignment to set up an investment and automation plan for implementing an ERP system.